



SPECIALIST CONTRACT LOGISTICS AND FULFILMENT SOLUTIONS



rtt.co.za



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UNMATCHED SUPPLY CHAIN EXCELLENCE



RTT GROUP PURPOSE

We support our clients' strategic purpose by providing specialist logistics solutions that integrate into their end-to-end supply chain

RTT was first to market with several freight protection initiatives. Our flagship risk mitigation project is the deployment of high-performance vehicles staffed with armed escort personnel, full satellite tracking, and constant communication with RTT's radio control rooms



Focus on flagship projects to assist growing market share with our clients in their top revenue stores or trade stores



Level 3
B-BBEE
contributor



RTT merges traditional logistics with supply chain management processes



Wealth of skill, scale and experience realised from our multi-principal accrue to benefit all clients in our network

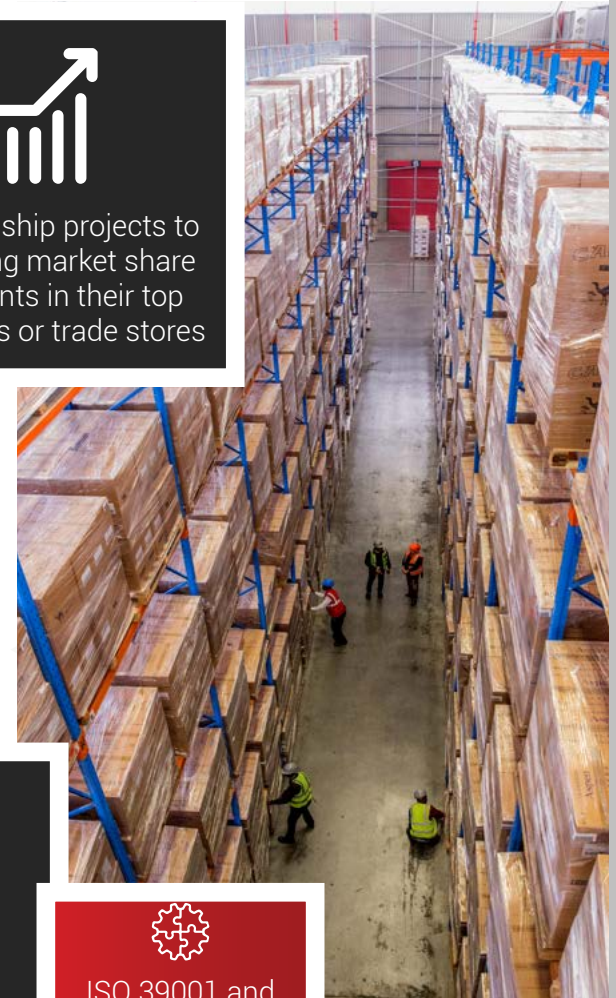
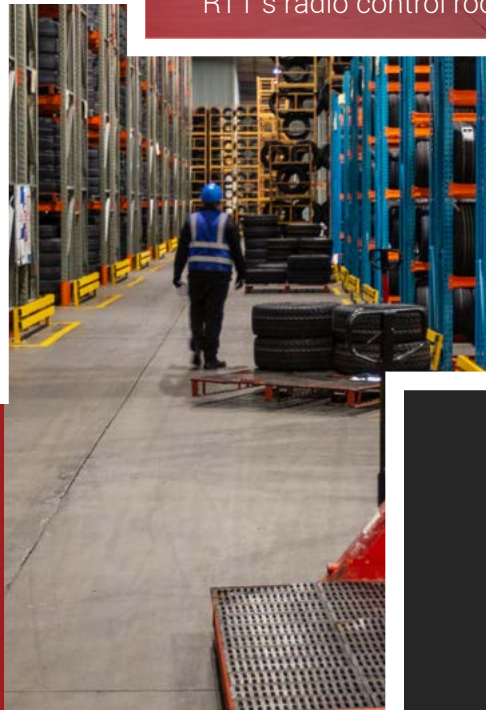
Client centric technology solutions coupled with in-house IT integration capabilities allow innovative collaboration regardless of client systems



Omni-channel fulfilment options under one roof



ISO 39001 and
ISO 9001
certified



ABOUT RTT CONTRACT LOGISTICS

Inevitably, companies involved in the provision of goods will at some point in their supply chain require warehousing facilities to better manage the flow of inventory and improve order fulfilment. All too often though warehousing is considered non-core to these companies, viewed as simply an additional expense, driven by financial transactions, rather than key operational execution competence. But in a consumer driven global economy, having the correct warehousing solution can be critical to meet the increasing demand for instant delivery and optimal order fulfilment.

We see contract logistics not as simply the process of moving goods, but as a far more comprehensive course of action that merges traditional logistics with supply chain management processes.

At RTT, we believe in a collaborative integration of warehousing solutions into our clients' supply chains delivering real business benefits, while allowing organisations to focus on what they do best - serving their customers.

Our shared or dedicated (customised solution driven) warehousing facilities are designed for optimal flow and control of inventory, optimal capital and cost ratio as agreed with our clients and managed by experienced staff.

Smooth distribution of stock from these facilities is also facilitated through our extensive fleet within our Distribution business, where route optimisation and load consolidation ensure reliable deliveries, excellent customer service and decreased distribution service costs.



ABOUT
US

OUR VALUE
PROPOSITION

OUR
SERVICES

INTELLIGENT
WAREHOUSING

TURNING
COMPLEXITY
INTO SIMPLICITY

RISK
MITIGATION

RTT GROUP IN
FOCUS

CONTACT
US

BENEFITS OF OUTSOURCED WAREHOUSING

Our logistics management activities typically include

- Inbound and outbound transportation management
- Fleet management
- Warehousing
- Materials handling
- Order fulfilment
- Logistics network design
- Inventory control
- Supply and demand planning
- Management of third-party logistics services providers.

This solution is fully supported by a Warehouse Management System (WMS) that seamlessly integrate our clients with their customers' Electronic Data Interface (EDI) and Enterprise Resource Plan (ERP) to enhance end-to-end visibility.

Elimination of inter branch transfers



Optimal staff productivity



Reduction in safety stock and product risk



Optimal order fulfilment from warehouse to consumer



Correct stock placement and accurate stock counts



Improved service levels

OUR VALUE PROPOSITION



RTTs Contract Logistics' value proposition is to provide specialist material management and order fulfilment solutions. We target niche sectors where the focus is based on deep, relevant expertise in specialist order fulfilment, closed distribution, and warehousing.



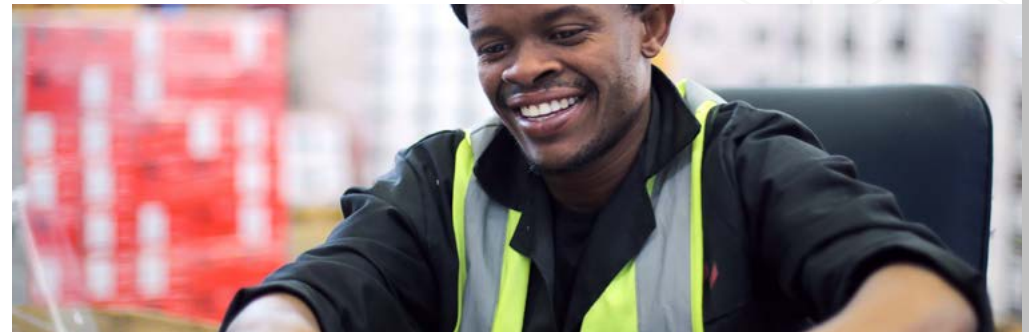
We recognise that while more sophisticated clients increasingly demand end-to-end supply chain solutions, our natural skill set is in specialist logistics. This is combined with our ability to seamlessly integrate with in-house clients, customers, or third-party supply chain systems.



We utilise a business model based on strong sales and operations partnerships, with complementary supply chain players, and smooth integration of acquisitions that strengthen our specialist logistics capabilities.



RTT Contract Logistics provides services internally and externally. Our logistics management activities typically include inbound and outbound transportation management, fleet management, warehousing, materials handling, order fulfilment, logistics network design, inventory control, supply and demand planning, and management of third-party logistics services providers.



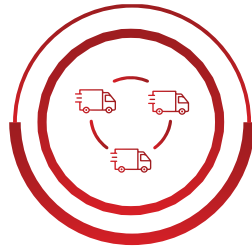
OUR SERVICES



Pick, Pack and Dispatch



Cross-docking



Reverse Logistics



Inventory management



Industrial engineering services



Material Flow Engineering (PFEP)



Supply Chain and Warehouse Management Process



Optimisation services



Business intelligence



Performance management



Warehouse (DC) design and integration solutions



Supply chain assessment

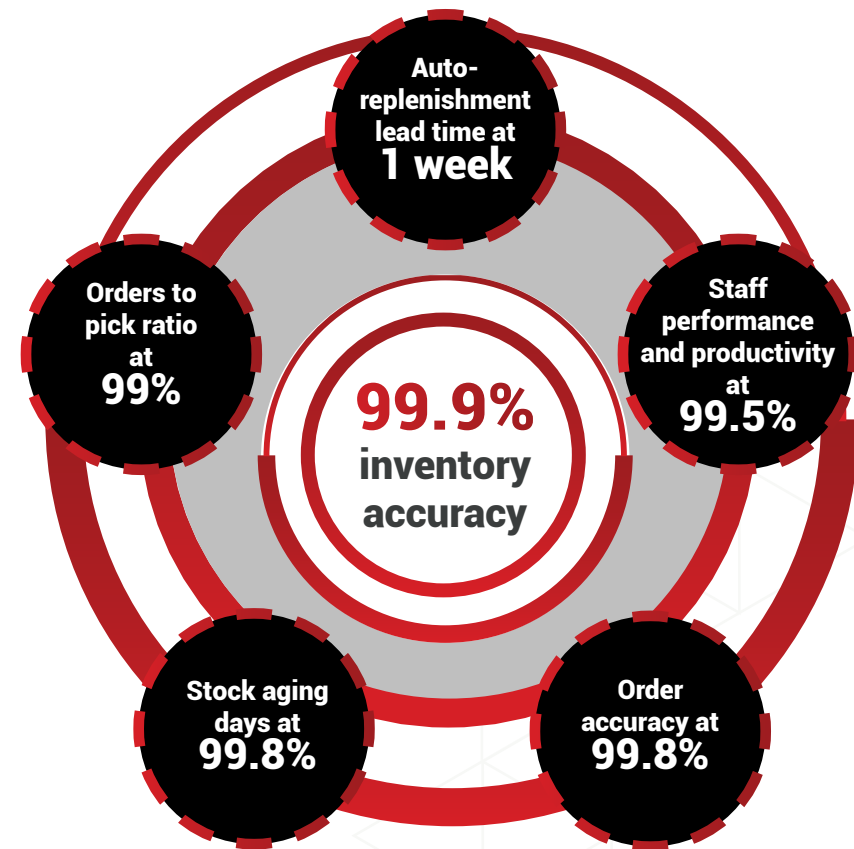
INTELLIGENT WAREHOUSING

Our world-class intelligent warehousing features:

- Inventory Receiving Accuracy
- Optimal Sales Order Picking Performance
- Focused quality Assurance on Outbound Packaging
- Integrated Order Shipping
- Optimised and live tracking of your Inventory
- Event Management and Real time workflows
- Advanced Key Performance Management

RTT's intelligent warehousing is easy to configure:

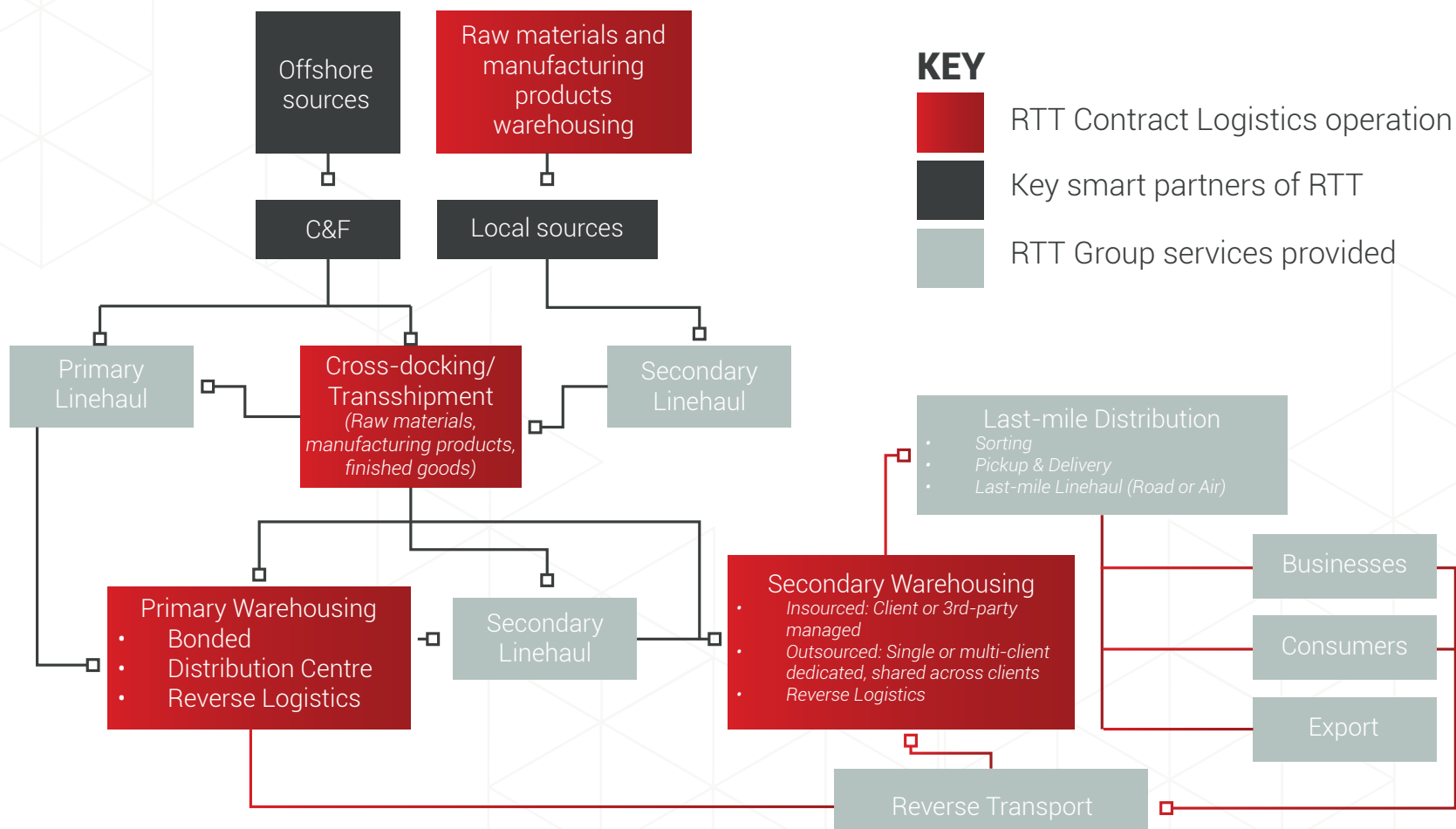
- Rapid implementation
- Easy to use
- Easy integration
- Scalable IT architecture
- Optimal performance
- On-demand flexibility





TURNING COMPLEXITY INTO SIMPLICITY

Strategic positioning and intent within the broader supply chain value chain



TARGET BUSINESS MODEL

KEY



Client focused



Internally focused



Both

KEY PARTNERS

- Supply chain visibility and consulting
- Warehousing solutions and implementation
- Material Handling Equipment service providers
- Property provider
- Security and risks partners
- Enablers and software partners



KEY ACTIVITIES

Order fulfilment

- Inbound to receiving
- Inventory management
- Value-added services
- Outbound: From picking and packing to shipping
- Returns to source and from client



VALUE PROPOSITION

- Best cost, high-value add services
- Sales order fulfilment
- Inventory management services and risk mitigation
- Warehousing (material management) and order fulfilment specialisation
- Improved supply chain visibility
- Customer centric
- Partnership culture
- C-level engagement

KEY CHANNELS

- SC channel partners
- Destinations/consignees
- Other players in our clients' value chains
- Consulting firms
- Tenders
- Property Partners
- Targeted PR
- RTT Group services



CLIENT SEGMENTS

- Retail
- Tyres and fitment centres
- ICT
- Tobacco
- Automotive
- Manufacturing
- Raw materials
- Packaging materials
- Consumables

COST STRUCTURE

- Capacity utilisation
- Optimise productivity through cost management and asset utilisation
- Best cost operating principles based on product simplicity, efficiency and automation, synergy from cost pooling, high degree of internal integration, and standardization of SOPs and processes.
- Corporate governance and risk management



KEY RESOURCES

- Inventory management
- Warehouse Management System super users
- Systems integration
- Industrial engineering and material management process engineering
- HR/IR and finance expertise



REVENUE MODEL

- Optimal solution aligned to client life cycle
- Pricing based on value and potential high margin
- Long-term and rental commitments backed with client contracts
- Fixed versus variable: minimum billing plus ABC



RISK MITIGATION

RTT's security, risk management, and investigative resources provide a secure chain of custody throughout client supply chains. Our rapid response teams provide the fastest possible reaction times for hijackings or similar occurrences. RTT's technical security (transmission and accessibility of data) is state of the art and in line with global security, firewalling and intrusion detection/ prevention software and hardware. The Group boasts a hijack and loss ratio of 0.002%, well below the industry norm of 0.09%. These stringent security structures and processes are considered a material differentiator for the RTT brand in the market.

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Material differentiator

- Biometric fingerprint scanning
- Magnetic lock
- In cab high decibel alarm systems (Sound bombs)
- Smoke generators
- Custom designed covert GPS based load tracking and unit retrieval system
- Custom designed vehicle tracking unit installation which allow for engine cut off upon unauthorised removal of unit

Material differentiator

- Specialised risk services (Revert)
- Industry-first privatised in-field asset protection
- Advanced risk technology investment



Remote and emergency distribution

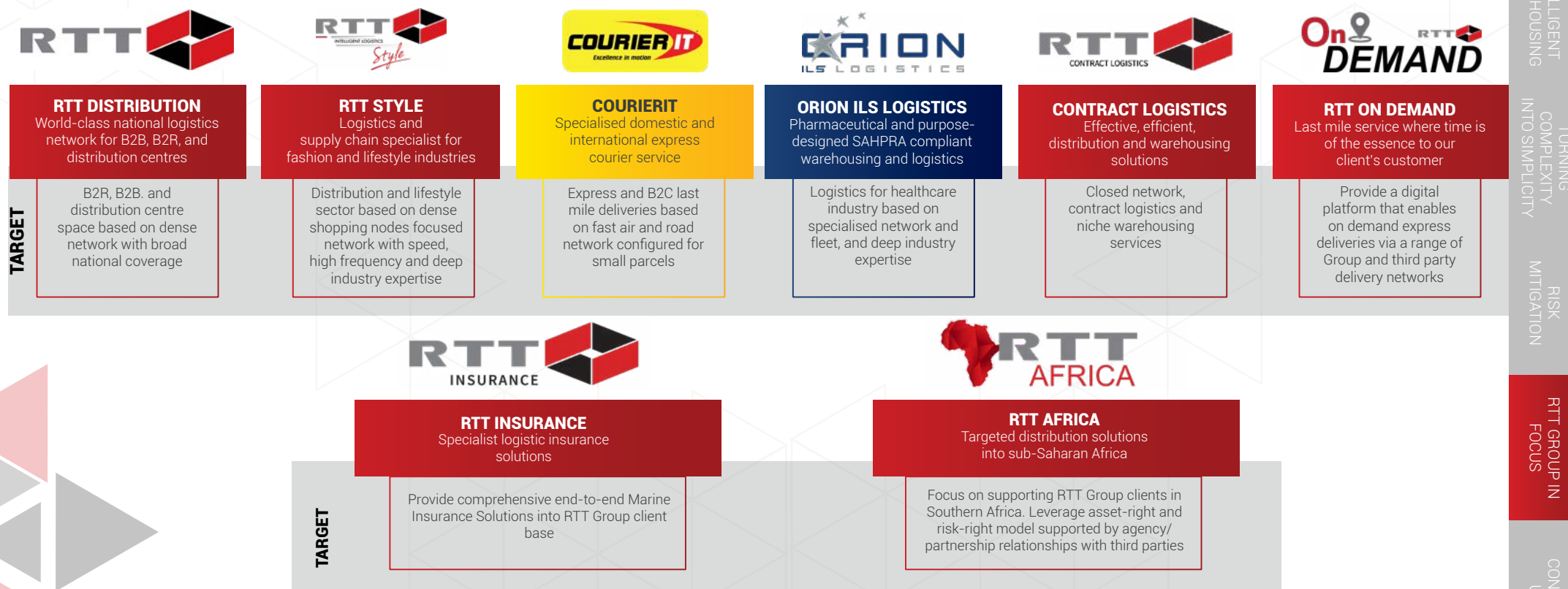
- High density percentage of informal delivery
- Available systems and process for emergency distribution
- Adaptable and scalable fleet infrastructure



RTT GROUP IN FOCUS

RTT is a leading multi-channel distribution logistic partner that offers a variety of world-class supply chain excellence. With over 40 years of industry expertise, we remain at the forefront of business innovation and specialist solutions that integrate into our clients' end-to-end supply chain.

The magnitude of the RTT Group's networks, infrastructure, and innovative technological solutions, allows us to exceed our clients' expectations in delivering freight on-time and in-full.



National coverage and footprint

RTT has an extensive geographical network centred around South Africa and the immediate cross-border countries.

As a group, RTT is proud to be able to follow their clients almost anywhere they go.



We practice route and freight optimisation, to cover a significant portion of the African continent and provide an enviable international network.

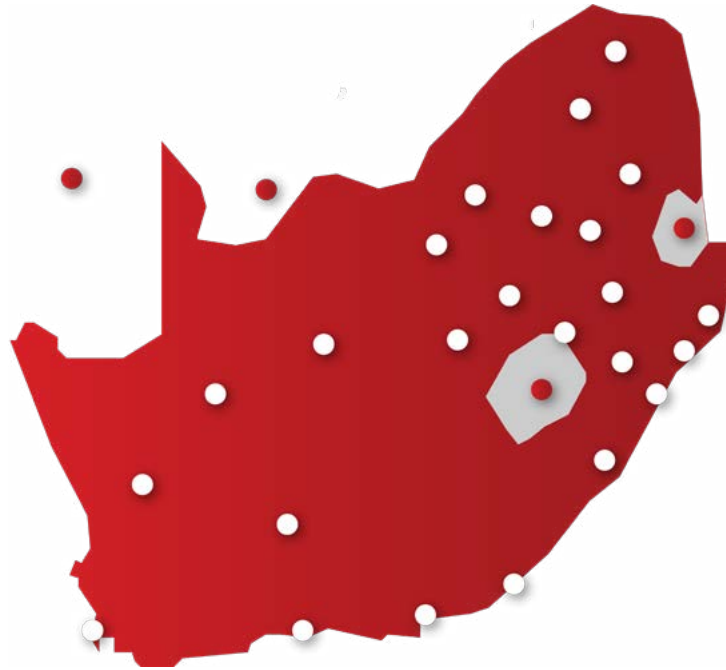


The current distribution network operates as a hub and spoke system encompassing a tried and tested method of deliveries either directly to clients, end-users, or retailer distribution centres.



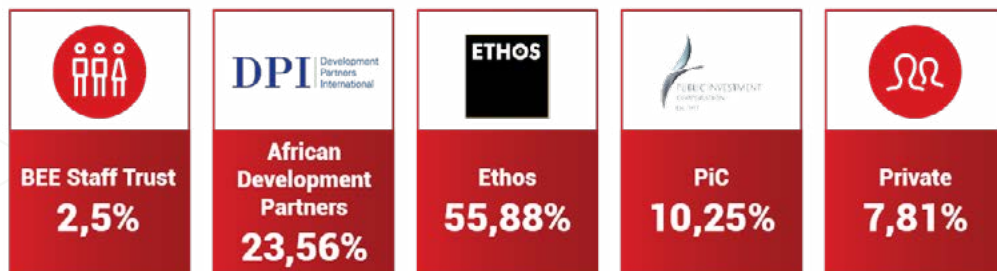
The hub and spoke network enables the RTT Group to provide efficiencies and cost-effectiveness by the consolidation of freight received from multiple principles through to one delivery point.

There are over 21 physical branches across this network.



Ownership

RTT is in the hands of private equity and is led by group consortium ethos.



Black Economic Empowerment

RTT is a Level 3 contributor to B-BBEE.

As a Group, RTT is fully committed to implementing Broad Base Black Economic Empowerment within the company. We have taken a firm stance to try and correct the inequalities of the past, as it is pivotal to continuous business growth to ensure sustainable performance and add shareholder value.

By adopting a B-BBEE policy and putting it into action RTT can contribute to social transformation within South Africa, trickling down to both black communities and businesses. Initiatives include diversity awareness drives, leadership programs, targeted recruitment, and training supported by a specific EE and AA plan. RTT is proud to have implemented learnerships up to the NQF5 level. These learnerships specifically address the skills requirements of those individuals and provide for potential learning and career progression.

The Group intends to sustain and improve our BEE supplier profile relationship through specific procurement strategies when entering into new or extending supplier contracts and to engage Black and Black Women-owned businesses, particularly QSEs and EMEs, RTT is proud of the contributions of the RTT Group BEE Trust; and the efforts of the RTT Foundation and the RTT Group Wellness Programme in delivering meaningful change and uplifting the quality of life of the targeted beneficiary communities and groups.



Environmental Sustainability

The RTT Group continuously seeks to minimise our impact on the environment and to operate responsibly and consciously. This concept of sustainability extends not just to the environment, but also the economic and social context of the organisation. We are passionately committed to improving our environmental management and reducing our carbon footprint. Substantial investments in terms of staff time and financial resources have been made to ensure an effective carbon reduction strategy.

We have embarked on replacing our fleet with euro-compliant motors. Furthermore, route planning and optimisation have resulted in a significant reduction in fuel usage and our delivery footprint is continuously analysed for the best vehicle utilisation to carry capacity. The driver training program contributes to fuel efficiency and reduction and downtime. Branches have also engaged with staff on implementing behavioural change campaigns, and RTT is working on a best practice approach using proven methodology.

RTT continues to explore ways to minimise the impact it has on the environment through water and energy-saving initiatives, carbon emission awareness, and overall waste management.

We have made a commitment to a better, stronger, and more sustainable Africa

In 2021, RTT managed to act responsibly by accomplishing

28% Reduction in our electricity

13% Reduction in vehicle emissions

10% Reduction in our carbon footprint





The partnership between RTT and our clients stretch over four decades and we have institutionalised the knowledge and practices of agile supply chain and logistics in South Africa and neighbouring countries.

Contact us today to start a key and strategic partnership for your end-to-end supply chain and logistic solutions.

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